

# Elements Analysis Checklist

**Your Objective:** Determine if the client is financially healthy and on track to achieve their financial goals.

Analysis Review Checklist

<b>Financial Independence</b> Is the client prepared to make work optional?	<b>Tt</b>	Does the client have enough wealth to make work optional?
	<b>Tt</b>	Is the client growing net worth at an appropriate rate?
<b>Cash Flow</b> Is the client using their income wisely?	<b>Sr</b>	Is the client saving enough to achieve their financial goals?
	<b>Dr</b>	Is the client servicing too much or too little debt?
	<b>Br</b>	Is the client spending an appropriate amount?
	<b>Tr</b>	Is the client's tax liability appropriate for their circumstances?
<b>Asset Mix</b> Does the client have the right mix of assets?	<b>Lt</b>	Does the client have enough liquidity to meet their needs?
	<b>Qt</b>	Is the client maximizing benefits from available retirement accounts?
	<b>Rt</b>	Does the client have too much or too little net worth concentrated in real estate?
	<b>Bt</b>	Does the client have too much or too little net worth concentrated in business?
<b>Risk</b> Is the client taking the right amount of risk?	<b>Er</b>	Is the client taking too much or too little investment risk?
	<b>Ir</b>	Does the client have enough insurance coverage for their needs?